

What is SelectUSA?

SelectUSA is the U.S. government program to promote and facilitate business investment in the United States.

How do we help?

We work with companies and U.S. economic development organizations to provide information, facilitate direct connections, and resolve questions regarding federal regulations. We also provide a promotional platform for U.S. state and local governments.

Terminology

<u>UBO</u>: Ultimate Beneficial Owner; the entity at the top of an affiliate's ownership chain.

<u>Position/Stock</u>: Snapshot of cumulative FDI taken at year end.

<u>Flow</u>: FDI coming into a country over a period of time.

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Foreign Direct Investment (FDI):

NETHERLANDS

#6

Sixth largest source of FDI in the United States in 2014 (by UBO)



Supporting U.S. Jobs

378,000

Number of U.S. workers employed by U.S. affiliates of Dutch-owned firms in 2012.



Investing in Innovative R&D

\$1.9 billion

Value of research and development (R&D) spending by U.S. affiliates of Dutchowned firms in 2012.



Expanding U.S. Exports

\$16.1 billion

Total contribution to U.S. goods exports by Dutch-owned firms operating in the United States in 2012.

Dutch FDI in the USA (in USD millions)

| | 2010 | 2011 | 2012 | 2013 | 2014 |
|----------------|-----------|-----------|-----------|-----------|-----------|
| Position (UBO) | \$121,195 | \$125,785 | \$151,714 | \$160,442 | \$185,053 |
| Flow | \$20,772 | \$8,457 | \$37,174 | \$8,322 | \$38,927 |

U.S. FDI in the Netherlands (in USD millions)

| | 2010 | 2011 | 2012 | 2013 | 2014 |
|----------------|-----------|-----------|-----------|-----------|-----------|
| Position (UBO) | \$514,689 | \$595,658 | \$647,365 | \$717,035 | \$753,224 |
| Flow | \$44,979 | \$86,000 | \$48,052 | \$52,884 | \$41,836 |

Source: Bureau of Economic Analysis (latest available as of Sept 2015)

TOP 6 INDUSTRY SECTORS

by # of announced Dutch FDI projects in the USA

#1 Software & #3 Financial Services #5 Chemicals

#2 Business Services #4 Industrial #6 Plastics